

# AYANA SIMMONS

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I would like to enter a position where I can utilize my customer service and sales experience to create an experience to the guest/customer/client, that will forever retain their commitment to the organization. I am also interested in growing my career further with a company.

## EXPERIENCE

11/2017 – PRESENT

### ACCOUNT EXECUTIVE, MRP

- Tele-prospecting IT personnel to set appointments with the represented clients.
- Worked with salesforce/next gen with prelytix to actively bring in new business.

06/2017 – 11/2017

### LIFE INSURANCE AGENT, COLONIAL PENN

- At Colonial Penn I was responsible for outbound calling to sign on new insureds.
- Answering inbound calls to service and retain current customers.

12/2016- 06/2017

### BRANCH REPRESENTATIVE, PFFCU

- Opening accounts for new members as well as assisting current members with account policies, loan, and new account advantages based on member's needs.

03/2016- 06/2016

### BAG EXPERT, COACH

- Responsible for maintaining client accounts.
- Assisting customer with in store purchases.
- Building rapport during client shopping experiences to add to clientele

04/2016- 4/2016

### LEASING CONSULTANT, EAGLEROCK MANAGEMENT

- SETTING UP AND TOURING APARTMENTS IN BUILDING.
- UPDATING MARKET SURVEY RESULTS TO COMPARE MARKET VALUE OF APARTMENTS
- PARTIAL FRONT DESK DUTIES, WHICH INVOLVED CHECKING IN RESIDENTS.

10/2015-05/2016

### CLIENT SPECIALIST, CLUB MONACO

- Setting up shop appointments with new and existing customers.
- Kept fellow employers on task with maintaining their client books.

## EDUCATION

SEPTEMBER 2017-PRESENT

**HISTORY**, ASHFORD UNIVERSITY

Earning a BA in History.

JUNE 2012

**LIBERAL ARTS**, AHCCS

## SKILLS

- Patient
- Attentive
- Positive
- Persistent

## ACTIVITIES

A little about my personal leadership experience is that I host non-profit art lessons for children within the community. Art is something that is rarely in our schools anymore and so being able to bring that back to the children I believe makes all the difference.