

**STEWART CALLOWAY**  
**334 E. MEEHAN AVE**  
**PHILA, PA 19119**  
**(215) 605-5624**  
**stewartcalloway1@gmail.com**

**PROFESSIONAL EXPERIENCE**

**Springside Chestnut Hill Academy, Philadelphia, PA**

**2007 – 2018**

Director – After School / Summer Programs

- Manage the operations, budget, marketing, and program development of an after school and thirty summer programs that generate \$570,000 in annual revenue
- Develop and manage partnerships with external vendors, service providers and internal stakeholders
- Increased the summer program revenue by \$250,000 from 2008 to 2015
- Successfully implemented and launched three additional lines of revenue
- Supervise a staff of an Assistant Director and fifteen counselors
- Responsible for managing student behavior and conflict resolution

**A Child's Place, Devon, PA**

**2006 - 2007**

Supervisor – Extended Care Enrichment Program

- Managed the day to day operations and long-range planning of seven extended day learning centers that generated \$2.1 million in annual revenue.
- Supervised a staff of seven team leaders and twenty five teachers
- Monitored activities to assure compliance with the organization's contract with the Tredyffrin/Easttown School District
- Oversaw program development and reviewed lesson plans
- Conducted technical assistance visits
- Coordinated professional development and training sessions
- Served as a liaison to parents, principals and school district personnel

**Platform Learning, Camden NJ**

**2004 – 2005**

Development / Program Manager

- Managed business development (sales) activities for a supplemental educational services program in five school districts in Pennsylvania and New Jersey
- Managed federally funded after-school programs at three sites
- Served as a liaison to superintendents, Title One officers, principals, teachers and other school district personnel

## **STEWART CALLOWAY, Page Two**

**Sylvan Education Solutions, Philadelphia, PA**

2002 – 2004

### Area Manager for Supplemental Education Services

- Created, developed and managed a supplemental educational services program for approximately 1,000 students from The School District of Philadelphia that generated \$1.2 million in annual revenue
- Managed fifteen federally funded community-based learning centers
- Supervised a team of three Site Managers, one Instructional Program Manager and sixty Instructors
- Conducted community outreach and served as a liaison to parents, community members and Pastors of fifteen churches
- Recruited students and conducted presentations to market the program and notify parents of the opportunity to receive free tutoring

**Community College of Philadelphia, Philadelphia, PA**

2000 – 2002

### Project Coordinator for School and College Initiatives

- Managed, developed and implemented college preparatory and educational support programs for students in The School District of Philadelphia
- Served as academic advisor and managed the College's high school and middle school partnerships (ACE, Advance@College, HCOP, GEAR-UP, Prep Charter)
- Served as liaison to students, parents, principals, guidance counselors and teachers
- Allocated resources, managed finances and supervised operations
- Assured that grant-funded programs adhered to state and federal regulations

**Delaware Valley College, Doylestown, PA**

1997 – 1999

### Director / Educational Talent Search Program

- Managed federally funded (TRIO) college preparatory program with a \$1,000,000 budget
- Supervised operations and development of educational programs at eight schools in The School District of Philadelphia
- Evaluated programs, allocated resources and managed finances
- Managed staff of three Counselors and an Assistant Director

## **STEWART CALLOWAY, Page Three**

**National School and Community Corps, Philadelphia, PA**

1995 – 1997

### Regional Manager (1996 – 1997)

- Developed and supervised after-school, academic and community service activities at four schools in The School District of Philadelphia
- Interpreted and explained organization's policies to principals and teachers
- Taught leadership development class for 15 high school students
- Managed, trained and developed team leaders

### Site Manager (1995 – 1996)

- Supervised a team of 15 people
- Coordinated and implemented after-school, academic and community service activities for students in The School District of Philadelphia
- Developed and implemented curriculum for after school programs
- Taught a math class for G.E.D. students

**Liberty Mutual Insurance Co., Bala Cynwyd, PA**

1990 – 1995

### Senior Underwriter and Recruiter

- Determined premiums for multi-lines commercial insurance policies
- Handled accounts as large as \$2.5 million
- Handled employee recruitment for the Underwriting Department
- Analyzed data, evaluated risks and made sound financial decisions

## **EDUCATION**

MEd, Administration, Temple University, Philadelphia, PA, 1997

BBA, Management, Howard University, Washington, DC, 1990

## **ACTIVITIES**

Baseball Coach / Umpire / Board of Directors, Mt. Airy Baseball  
Board of Directors, Mt. Airy Fencers Club

## **REFERENCES**

- Elaine Jacoby (Retired, Head of Lower School for Girls, SCH Academy) - 215-317-2243
- Douglas Wainwright (Head of Lower School for Girls, SCH Academy) – 215-261-6869
- Edward Aversa (Assistant to the Director of Athletics, SCH Academy) – 215-261-6803