

Christian Martella-Whorton

217 White Horse Pike, Collingswood, New Jersey 08107

Phone: 856-308-5593 E-Mail: christianjmartella@gmail.com

Education

Temple University, Philadelphia, PA

Bachelor of Arts, Major: Political Science

Skills

Human resources, customer service, high

**volume sales management, new
distribution, decision making,**

collaboration, communication

Experience

Occasionette, Collingswood, NJ

September 2018- Present

General Manager

- Oversee all day-to-day operations for both Occasionette shops.
- Hire, train, coach, develop and schedule teams in both locations to meet the needs of the business.
- Manage human resource functions for shops, which includes, interviews, employee information intake, onboarding, time off.

Nordstrom, Century City, Los Angeles, CA

Assistant Department Manager, Beauty and Fine Fragrance

September 2017- May 2018

- Promoted to be a part of four-person high profile store opening management team.
- Hired, trained, coached, developed and scheduled team of 85+ employees to meet or exceed various sales goals, while providing cutting edge customer service.
- Consistently worked with corporate buying team to manage new store inventory levels in depth, selection, and assortment to ensure stock meets the needs of everyday and event based business.
- Maintained consistent communication with 35+ vendor partners to maximize talent, business, events, and resources for their brand.
- Managed inventory, prepared for and executed in house inventory bi-yearly to achieve all corporate and division shrinkage expectations.

Nordstrom, Irvine Spectrum Center, Irvine, CA

Assistant Department Manager, Beauty and Fine Fragrance

May 2016-September 2017

- Trained, coached, developed, and scheduled team of 50+ employees to meet or exceed line assigned and total department wide goals while providing excellent customer service.
- Maintained consistent communication with 25+ vendor partners to ensure the needs of the business are met.
- Assisted department manager in ensuring accurate inventory management and achieving shrinkage goals.
- Managed all day-to-day operations of business including customer concerns, unique returns, employee issues, and making the sales plan for the day.